



# OPEAA

The Voice for OPE Parts & Accessories



**2022 OPEAA Annual Meeting  
Casa Monica Resort & Spa  
St. Augustine, FL ▪ Feb. 5-7, 2022**

# **AGENDA**

## **35<sup>TH</sup> OPEAA ANNUAL MEETING**

### **Saturday, February 5**

<b>2:00 – 5:00 pm</b>	<b>Board of Directors Meeting</b>	<i>Casa Monica I Room</i>
<b>4:00 – 6:00 pm</b>	<b>REGISTRATION</b>	<i>Casa Monica Pre-function</i>
<b>6:00 – 8:00 pm</b>	<b>DAVE ERRICK WELCOME RECEPTION</b>	<i>Sultans Pavilion</i>

### **Sunday, February 6**

<b>7:30 – 8:15 am</b>	<b>BREAKFAST</b>	<i>Sultans Pavilion</i>
<b>8:15 – 8:30 am</b>	<b>ANNUAL MEETING OPENING</b> John Joensen, OPEAA Board, <i>Gardner, Inc.</i>	<i>Casa Monica Ballroom</i>
<b>8:30 – 8:45 am</b>	<b>Treasurer Report</b> Darold Dunham, OPEAA Board, <i>Power Distributors</i>	
<b>8:45 – 9:30 am</b>	<b>TraQline Trends on OPE &amp; OPE Parts</b> Eric Voyer, Vice President, <i>TraQline</i>	
<b>9:30 – 9:45 am</b>	<b>Networking Break</b>	
<b>9:45 – 11:45 am</b>	<b>Future Organization</b> Larry Inks, PhD, Clinical Associate Professor, <i>The Ohio State University</i>	
<b>11:45 – 11:55 am</b>	<b>Closing Remarks</b> John Joensen, OPEAA Board, <i>Gardner, Inc.</i>	
<b>Afternoon/Evening</b>	<b><i>Open for Individual Activities</i></b>	

*\*Agenda/Speaker lineup subject to change*

**Monday, February 7**

7:15 – 8:00 am	<b>BREAKFAST</b>	<i>Sultans Pavilion</i>
8:00 – 9:15 am	<b>Industry Forecast</b> Evan Barrington, OPEI Economist, <i>The Stevenson Company</i>	<i>Casa Monica Ballroom</i>
9:15 – 9:45 am	<b>Regulatory Developments</b> Dan Mustico, Senior Vice President, Government & Market Affairs, <i>OPEI</i>	
9:45 – 10:00 am	<b>Networking Break</b>	
10:00 – 10:45 am	<b>Dealer Network Trends</b> Dave Johnson, OEM Solutions, <i>Constellation</i>	
10:45 – 11:00 am	<b>OPEAA Market Data</b> Brandon Martin, OPEAA Liaison, <i>OPEI</i>	
11:00 – 11:15 am	<b>Closing Remarks</b> John Joensen, OPEAA Board, <i>Gardner, Inc.</i>	
11:40 am	<b><u>TRANSPORTATION LEAVES PROMPTLY FOR OPEAA GOLF TOURNAMENT FROM FRONT OF HOTEL ENTRANCE</u></b> <b><i>*PLEASE BE ON TIME*</i></b>	
1:00 – 5:30 pm	<b>GOLF TOURNAMENT – King &amp; Bear Course – World Golf Village</b> <b><i>*RESERVATION REQUIRED*</i></b>	
7:00 – 7:45 pm	<b>COCKTAIL RECEPTION</b>	<i>Flagler Ballroom</i>
7:45 – 10:00 pm	<b>MEMORIAL BANQUET</b>	<i>Flagler Ballroom</i>

*\*Agenda/Speaker lineup subject to change*

**35<sup>TH</sup> OPEAA ANNUAL MEETING**  
**February 5-7, 2022**  
**Casa Monica Resort & Spa**  
**St. Augustine, FL**  
**REGISTRATION FORM**

\_\_\_\_\_  
**FULL NAME** **NICKNAME FOR BADGE**

\_\_\_\_\_  
**SPOUSE / GUEST** **NICKNAME FOR BADGE**

\_\_\_\_\_  
**COMPANY**

\_\_\_\_\_  
**STREET** **CITY** **STATE** **ZIP**

\_\_\_\_\_  
**TELEPHONE** **FAX** **E-MAIL**

**Registration Fee**

- Corporate Registration \$850 *\*after 12/1* - \$895
- Addl. Person/Same Company Registration  
*(please make an additional copy of this form for each person attending)* \$750 *\*after 12/1* - \$795
- Spouse/Guest Registration  
*(Includes Opening Reception, Breakfasts, Reception/Banquet)* \$405 *\*after 12/1* - \$435
- Non-Member Registration \$975 *\*after 12/1* - \$1050
- Child Registration (age 18 & under)  
*(Includes Opening Reception, Breakfasts, Reception/Banquet)* \$225 *\*after 12/1* - \$250
- BILL NELSON SCHOLARSHIP CONTRIBUTION** \$100 \_\_\_ \$150 \_\_\_ \$200 \_\_\_ Other \$ \_\_\_  
*\*This contribution replaces the Silent Auction Fundraiser*
- Golf Tournament (Reservation Required for each person) \$225.00
- Club Rental Fee \_\_\_ \$70.00
- \*Mulligan's \$25.00 each # \_\_\_\_\_
- St. Augustine Walking/Trolley Tour \$90.00

Total Amount Enclosed: \$ \_\_\_\_\_

**REGISTRATION IS DUE BY JANUARY 4, 2022**

**\*DISCOUNTED REGISTRATION UNTIL 12/1/21 - PRICE INCREASE AFTER 12/1/21**

*Please make check payable to OPEAA and send to:*

**OPEAA – Att: Marla Popkin – 1605 King Street, Alexandria, VA 22314**

**Cancellation Policy: Cancellations before 11/1/21 - 100% refund**

**Cancellations before 12/15/21 - 50% refund. Sorry, NO refunds after 1/4/2022**



**35<sup>TH</sup> OPEAA ANNUAL MEETING**  
**LEE WOODCOCK/WAYNE ROGERS MEMORIAL GOLF TOURNAMENT**  
Monday, February 7, 2022 – 1:00 pm -Tee Time  
*(Transportation leaves at 11:40 am from Hotel Lobby)*  
*King & Bear Course – World Golf Village*

**REGISTRATION FORM**

*(Please make additional copies of this form for each player)*

\_\_\_\_\_  
Name

\_\_\_\_\_  
Company

\_\_\_\_\_  
Street

\_\_\_\_\_  
City/State

\_\_\_\_\_  
Zip

\_\_\_\_\_  
Telephone

\_\_\_\_\_  
Fax

\_\_\_\_\_  
Email

Please circle your skill level:

A 78-80

B 81-90

C 91-100

D 101+

Score:

Handicap:

\*Club Rental \$70: \_\_\_\_ Right hand \_\_\_\_ Left hand \_\_\_\_

# of Mulligan's at \$25.00 each \_\_\_\_

**Greens Fee Cost: \$225.00 Per Person (*\*club rental is \$70 additional*)**  
**Includes Transportation, Greens Fee, Cart Fee,**  
**Box Lunch, Taxes, Gratuities**

**Mulligan's - \$25.00 each – Proceeds go to the BNSC Scholarship Fund**  
**(Please indicate number of Mulligan's purchased for each player)**

Greens Fee \$225.00  
Club Rental \$70.00  
Mulligans \$ 25.00 each

TOTAL \$ \_\_\_\_\_

**Please make checks payable to OPEAA and send to:**  
**OPEAA – ATT: Marla Popkin – 1605 King Street, Alexandria, VA 22314**

## **HOTEL RESERVATIONS**

***RESERVE YOUR ROOM TODAY***  
**HOTEL ROOMS ARE THE RESPONSIBILITY OF EACH PERSON**

Call Casa Monica Resort & Spa at: 1-888-236-2427 (Marriott Reservations) or  
904-827-1888 (Hotel),

[Online](#)

to reserve your sleeping room.

Please be sure to mention that you are with the Outdoor Power Equipment  
Aftermarket Association (OPEAA) to receive the special negotiated  
room rate of \$295.00 per night, plus tax and resort fee.

**Rooms are available on a first come, first served basis, for the reserved room  
block, until block is filled.**

## **RSVP BY JANUARY 4, 2022**

Reservations made after the cut-off date will be based on hotel availability  
and current room rate.

Casa Monica Resort & Spa  
95 Cordova Street  
St. Augustine, FL 32084  
Phone – 904-827-1888 (Hotel)  
1-888-236-2427 (Marriott Reservations)

### **CAR RENTAL**

Please check your preferred car rental agency for rates and fees.

### **Other Transportation**

Private sedan service can be arranged by calling Jax Black Car Transportation at  
904-372-8084, Stellar Car Services at 904-502-6458 or Advanced Transportation  
Group at 904-834-0484. Please call for current pricing and information.

Taxi service, estimated fees \$100 one way.

***\*Please be aware: Uber & Lyft are not prevalent in St. Augustine.***

Hotel is 41 miles from, and just under an hour ride from Jacksonville  
International Airport.

## **RESERVED TOUR**

**St. Augustine Trolley & Walking Tour  
MONDAY, FEBRUARY 7, 2022  
1:00 – 3:00 pm**



Enjoy an afternoon of history and beauty in St. Augustine – the nation’s oldest city. From historic buildings and museums, to lush gardens, there is something for everyone to admire and enjoy. There will be free time too, for shopping or exploring on your own.

**\*Please wear comfortable walking shoes and bring sunscreen\***

**COST - \$90**

**\*RESERVATIONS REQUIRED\***

**PLEASE MEET AT HOTEL LOBBY AT 12:45 PM.  
TOUR PERSONNEL WILL BE ONSITE TO GREET YOU AND DIRECT TO  
TRANSPORTATION, WHICH WILL LEAVE PROMPTLY AT 1:00 PM**

## **ACTIVITIES TO EXPLORE IN YOUR FREE TIME**

The hotel concierge staff, located in the lobby, can also help arrange other tours and offer additional information on points of interest in town.

- Historic Homes and Museums including: Ximenez-Fatio House, Lightner Museum, and many more.
- St. Augustine Lighthouse and Maritime Museum
- Historic Churches
- St. Augustine Distillery
- Castillo de San Marco – Oldest Masonry Fort
- Avilies Street – Nations oldest Street and Artist District
- Beaches
- Water sports, fishing, boating
- The Fountain of Youth Archeological Park
- Restaurants and Fine Dining

Many more interesting sites and activities await!